

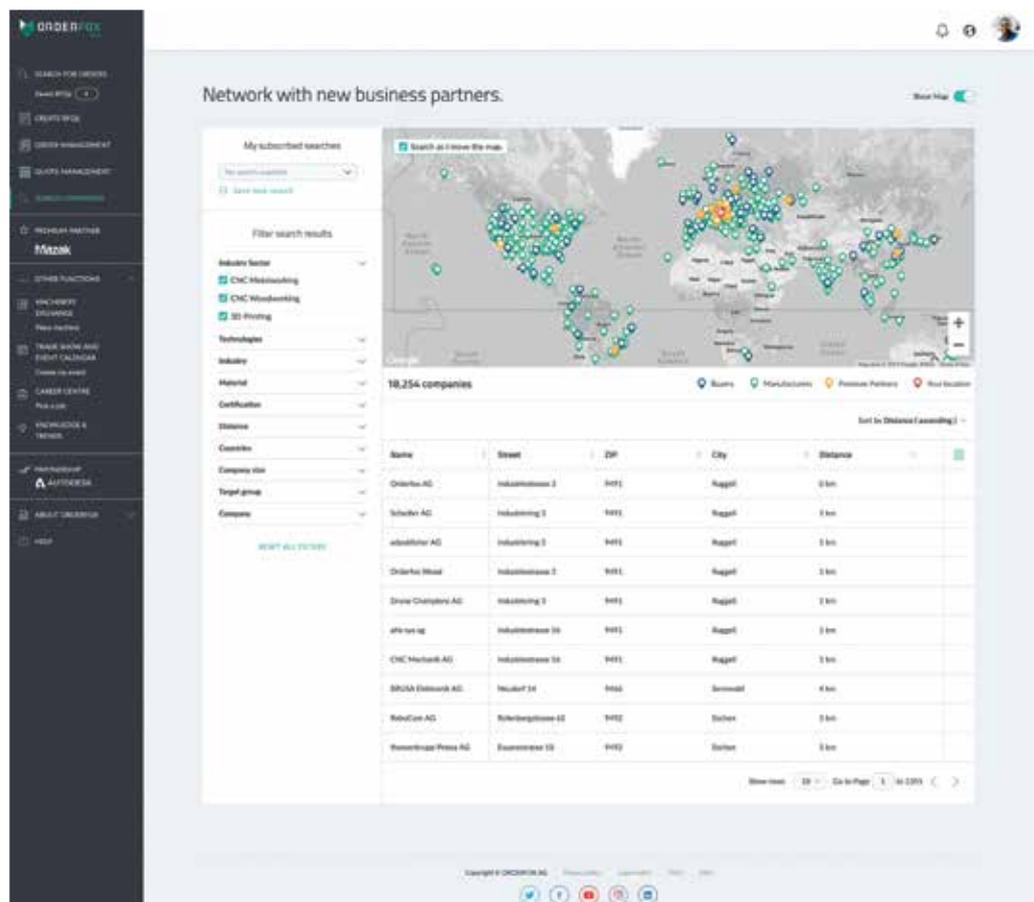


Company Feature | ORDERFOX

ORDERFOX.com - Focused on the Future

An industry-based community that connects CNC manufacturers and buyers directly, whether the need is local or global.

To date, more than 14,000 buyers and manufacturers worldwide use ORDERFOX.com. While buyers within the CNC industry gain access to available capacity, manufacturers can find immediately available RFQs for their machine fleet. Within the last two years, ORDERFOX.com has grown to become the world’s leading marketplace for CNC companies within the metal, wood, plastics and 3D printing sectors.



More than 14,000 buyers and manufacturers globally use ORDERFOX.com to gain access to free machine capacity or to find immediately available RFQs for their machine fleet.

Key Highlight:
 Within the last two years, ORDERFOX.com has grown to become the world’s leading marketplace for CNC companies within the metal, wood, plastics and 3D printing sectors.

For an increasing number of companies, ORDERFOX.com is an essential tool being integrated into their daily processes. Companies of all sizes, from SMEs to large corporations and international market leaders, all have joined as verified members on ORDERFOX.com.

“With such a global reach, every registered user has the opportunity to come in direct contact with thousands of high-calibre potential business partners daily, while significantly improving their growth opportunities,” explains David Felsmann, CEO, ORDERFOX.com

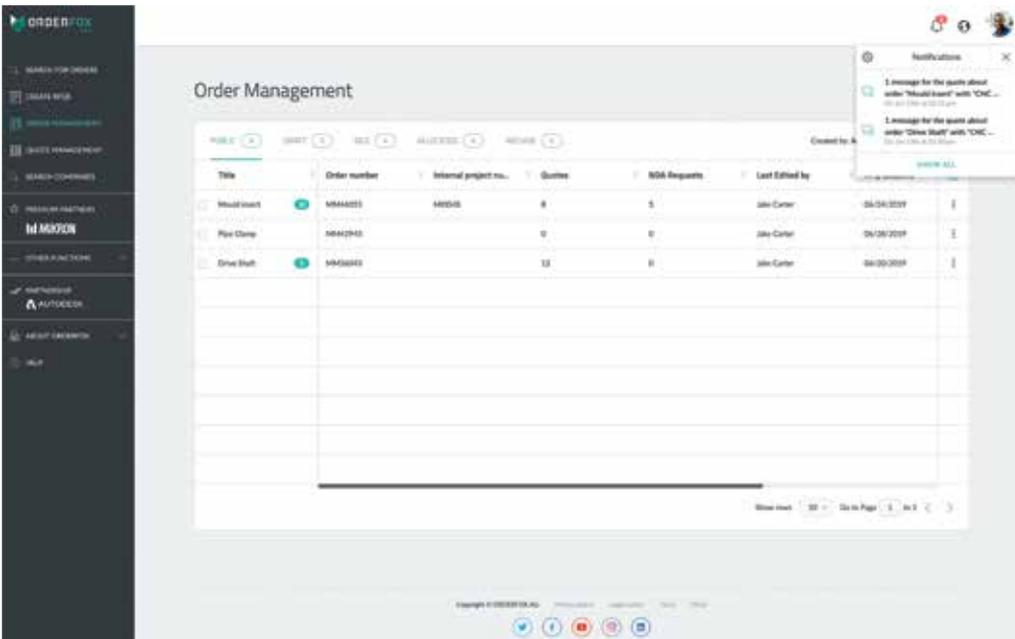


Key Highlight:
 More than 12,000 highly qualified CNC manufacturers, within every manufacturing segment, are members of ORDERFOX.com

New, highly efficient Order and Quote Management on ORDERFOX.com

Buyers generate profit on ORDERFOX.com

With ORDERFOX.com, buyers can manage all the challenges of modern procurement and reduce their process costs through automating their workflows. More than 12,000 highly qualified CNC manufacturers, within every manufacturing segment, are members of ORDERFOX.com, with more being added every day. All data is available in real time, and procurement costs are optimised by accessing immediately available CNC capacity worldwide.



With the Order Management System, Buyers have full control over all orders and details

Order Management System provides Buyers complete control of all order details

On ORDERFOX.com, buyers can request quotes, organise and communicate all in one place. With the new Order Management System, buyers can both manage the necessary details and communicate quickly with manufacturers regarding open topics. By utilising the new Messenger, both buyers and manufacturers have direct access to each other in real-time. The Messenger enables not only direct communication, but also the ability to upload and download files for ease of process and increased efficiency. In addition, the In-App Notifications ensure that no messages will ever be lost, so say goodbye to the infamous flood of e-mails! Now, buyers can respond to current messages and information instantly at any time – and ORDERFOX.com can even do it for them in certain situations.

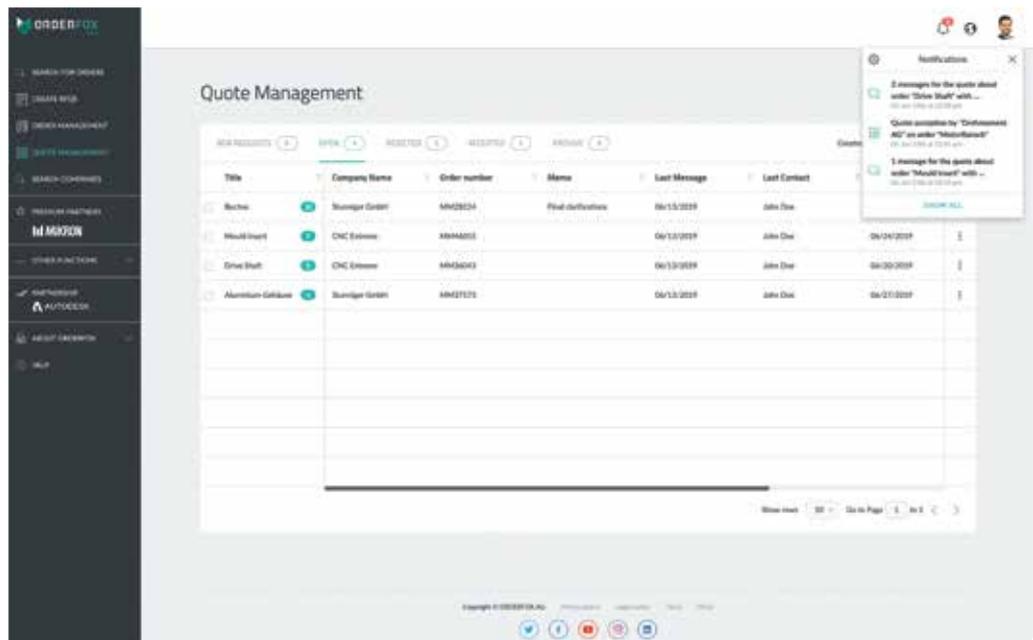
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Within these new ORDERFOX.com functions, one key advantage is that the platform can automatically notify all production partners when an RFQ has been awarded to another member company, thus, making sure all members are 100% up-to-date, while keeping future lines of communication open. With the addition of the customisable tables, buyers only see the data they need in their overview – for example, the status of the Non-Disclosure Agreement (NDA) process. To provide more added value, buyers can use blacklists and exclusive partner lists to control exactly who is able to view RFQs, and who is not.

CNC Manufacturers maximize machine capacity and significantly reduce sales costs

Every month, CNC manufacturers find hundreds of orders on ORDERFOX.com that match their CNC manufacturing expertise perfectly. As soon as an RFQ is created anywhere in the world, ORDERFOX.com notifies manufacturers via e-mail within 10 minutes, so they have the opportunity to respond immediately. Manufacturers can also select specific RFQs for which they would like to submit a quote. With ORDERFOX.com, CNC manufacturers can significantly reduce their distribution costs and benefit from the advantages of a digital sales process. If their machine breaks down, or they face delivery or capacity bottlenecks internally, they can also easily and efficiently outsource their orders on ORDERFOX.com.

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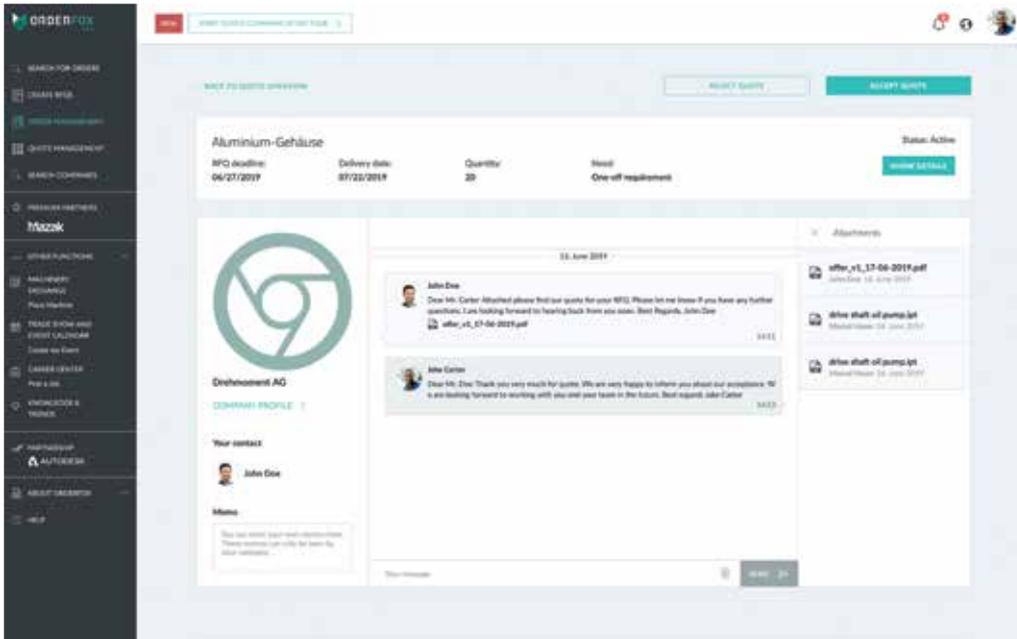


The Quote Management System provides easy quote organisation and communication for CNC Manufacturers

The new Quote Management System is the perfect management solution for CNC Manufacturers

With the innovative Quote Management System from ORDERFOX.com, CNC manufacturers will always have a complete and organised overview of all quotes they have provided. Regardless of whether CNC manufacturers are working individually or in teams, no status is ever missed.

With the In-App Notifications, a CNC buyer has full control over quote communication at all times. The Messenger enables direct communication with the buyer’s contact person, and quotes can be sent with just one click – and withdrawn just as easily. To speed up the process, ORDERFOX.com sends automatic notifications when a buyer accepts or rejects a quote. With all submitted quotes being managed and viewed centrally, and the use of customisable tables, CNC manufacturers are always able to view the most important information at a glance.



Messenger for direct communication with the right contact person

Key Highlight:
 Since its launch in 2017, ORDERFOX.com has established itself as the global CNC marketplace for metal, wood and plastics processing.

World’s largest marketplace for metal, wood and plastics processing and 3D printing

Since its launch in 2017, ORDERFOX.com has established itself as the global CNC marketplace for metal, wood and plastics processing. With the addition of new technologies, and the growing global demand, ORDERFOX.com has now added the ability to connect buyers and manufacturers within the 3D Printing and additive manufacturing sectors. For various needs like laser melting, selective laser sintering, multijet fusion, stereolithography, polyjet/multijet modeling or ceramic 3D printing, ORDERFOX.com locates the perfect production partners, with the right technology to provide the best solution, all in real-time.

As the CNC Industry rapidly changes and grows, so does the needs and requirements of various industry sectors to utilise newer technologies to provide a quicker solution, for a more cost-efficient process and reduced production time-lines. With the addition of 3D printing and additive manufacturing to the platform, companies can now construct prototypes, spare parts, special components and even small series production in a more reduced timeline to gain a competitive advantage. Taking advantage of new technologies like these drastically reduces the time of production and increases the go to market time, providing and avenue to increased revenue.

By adding new technology solutions ORDERFOX.com offers its community more added value. "We have listened to our members which have clearly addressed to expand our Marketplace in this direction. And of-course we did," says David Felsmann, CEO, ORDERFOX.com. "We are now opening up completely new market opportunities for our customers in this trendsetting and promising segment as well. ORDERFOX.com makes it easy for buyers and manufacturers to find suitable production partners and new orders in both areas - Plastic 3D printing and additive manufacturing of metal components. Additive Manufacturing is particularly important for maintenance. And, of course, all users can use ORDERFOX.com to make their procurement and quote processes fit for the digital age, and significantly simplify and accelerate them".

Increased potential for the Indian market

As one of the largest economies in the world, India has the potential to develop into a serious competitor to many industrialised nations. With the "Make in India" campaign, the Indian government is doing everything to strengthen the manufacturing industry and promote foreign investments.

As a result of our sales partnership with Meshmix Media, and various targeted campaigns, the Indian community on ORDERFOX.com has grown significantly over the past few months. Indian buyers and CNC manufacturers use ORDERFOX.com to get in touch with business partners worldwide and realize their full potential.

"The Indian market is very important for the global manufacturing industry. We invite all Indian industry participants to register and use ORDERFOX.com to actively increase their business success. The CNC market is fundamentally changing and the award from BMEnet complements the ORDERFOX.com services - a practical, optimized online tool for digitizing their work processes quickly and successfully so they can react to the rapid changes in the CNC industry - exactly what buyers and CNC manufacturers around the globe need now," says David Felsmann, CEO, ORDERFOX.com. "After all, digitization places much different requirements on all market players today than even a few years ago. And with ORDERFOX.com, they can meet these requirements easily, securely, conveniently and efficiently."